



Message from the Chairman and CEO



Dear 8 Community

As founders of 8, we first want to thank you for joining our community of investors. We could not have gotten this far without you. Let us start by sharing what motivates us.

Our goal has been to build a totally new investing service for young people in Hong Kong. We felt the banks and traditional brokers were far too expensive and unnecessarily complex for most people. To solve this problem, we launched 8 to be Hong Kong's simplest, most transparent and affordable investing service. This drives everything we do. We estimate we have saved our customers HKD 40,000,000 since eliminating transaction commissions.

Over the course of the past year, our customers have grown 300%. We are grateful to each and every one of you. With growth, we must increase our investment in technology, innovation and service. More specifically, we must invest in more product development engineers, AI and data scientists, technology infrastructure and Relationship Managers to support you.

In order to invest more in these areas, we are moving to a new HKD 88 per month membership plan for unlimited trading, new community & trading idea features, and a dedicated Relationship Manager. We back this up with a satisfaction guarantee. If you are unhappy for any reason we will refund your monthly membership. If you hold under HKD 15,000 in assets with us, the service will be free. We want to continue to make 8 available to students and those that are just getting started.

Why HKD 88 per month? It's less than a single trade at most banks and brokers and it gives us enough income to continue to advance the app and service for you. While some of our competitors claim to be affordable, they have hidden platform and transaction fees. We prefer to be simple and transparent. We are going to waive the membership fee for all customers through January 2019 so please give it a try.

As a member you get the following advantages in the new app we released yesterday.

8 Securities Limited



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Unlimited stock trading

Unlimited trading in over 15,000 US, Hong Kong and China H shares and exchange-traded funds. You can trade as much as you want, commission-free and at lightning speed. The major banks charge a minimum of HKD 100 for a single trade. You can trade 1 million times a month if you want.

Learn from the best

You can now follow the most successful investors in the community. Learn about their portfolios, sentiment and what they buy and sell. Everyone in the community has their anonymity but benefits from sharing. Unlike others, we crunch data and give it back to you in the form of trading ideas and insights. We are totally transparent and don't sell it. The data is for the community by the community only.

Dedicated Relationship Manager

Sometimes you just need to talk to someone. That someone is your personal Relationship Manager and they are here to help you. Your Relationship Manager will contact you soon.

Crypto trading

Our group company is currently working on crypto trading. We anticipate having it ready in the first quarter of 2019. It too will be unlimited commission-free trading with the best execution across multiple exchanges.

In summary, we never forget it's your money. We will use the membership fee to make the product and service better every day. Thanks for helping us get here. Thanks for tomorrow. We will be organizing some customer appreciation drinks and hope you can join us. Please also feel free to email us directly if you have any questions, concerns or ideas. You can also learn more about the membership in our Frequently Asked Questions.

Warm regards,



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